### **Trimark of Excellence Mystery Shop Checklist**



Fueling Experience c	ompleted	Com	pleted
1. Are the main ID sign, pricing numerals and lighting clean and	d in	9. Are trash containers available, clean and not overflowing?	
good condition?		Trash containers are available at each island (1 Point)	
Main ID sign is in good condition without cracks or fading (2 Point		<ul> <li>Trash containers are clean and well maintained (1 Point)</li> </ul>	
Main ID sign is free of unauthorized signage (1 Point)		<ul> <li>Trash containers are not overflowing (1 Point)</li> </ul>	
<ul> <li>Pricing numerals match and are in good condition; LEDs are clearly visible (1 Point)</li> </ul>		10 Are all island and readers functioning groups the	
<ul> <li>Lighting is clean and in working order (1 Point)</li> </ul>		10. Are all island card readers functioning properly and dispensing receipts?	
	-	<ul> <li>No more than one (1) island card reader is out of service</li> </ul>	
$\ensuremath{2}$ . If the location has a reader board, is the board in good condition $\ensuremath{2}$	tion	at time of shop (2 Points)	_
with a current message?	_	Receipt paper is available to consumers (1 Point)	
N/A if no reader board			
Reader board is in good condition (1 Point)		11. Are gasoline islands, bollards and building curbs in good condition?	
Message on reader board appears to be a current promotion (1 Po	oint) 🗅	<ul> <li>Island forms and bollards are in good repair with</li> </ul>	
3. Are all paved areas free of major damage and excessive litte	er?	minimal paint scratches or rust (1 Point)	-
<ul> <li>Paved areas are free of major damage (2 Points)</li> </ul>		• Curbing in the parking areas is not damaged (1 Point)	
<ul> <li>Paved areas do not have excessive litter present (2 Points)</li> </ul>		<ul> <li>Paint colors match image specification (1 Point)</li> </ul>	
4. Are all landscaped areas well maintained and free of litter?		12. Are pump toppers/flanges in use with current CITGO POP?	
<ul> <li>Shrubs and grassy areas are well maintained (2 Points)</li> </ul>		<ul> <li>Pump toppers have at least 50% coverage with current CITGO POP (2 Points)</li> </ul>	
Landscaped areas do not have excessive litter present (2 Points)		<ul> <li>No more than one (1) pump topper frame is damaged</li> </ul>	
5. Is the canopy clean and in good condition?		or missing (1 Point)	-
Canopy image presents a clean brand experience (2 Points)			
<ul> <li>Canopy poles are free of rust and peeling paint (1 Point)</li> </ul>		13. Are credit card application holders present at dispenser, in good repair and stocked with appropriate CITGO credit	
<ul> <li>Canopy poles are need of rust and peening paint (1 Point)</li> <li>Canopy is in good condition with minimal noticeable damage (1 Point)</li> </ul>		card messages?	
		Credit card application holders are stocked with	
6. Is the location well lit with functioning lights on the canopy		CITGO-approved messages (1 Point)	
and building exterior?	_	Credit card applications are not faded or water damaged (1 Point)	
N/A if survey completed during daylight hours		No more than one (1) credit card application holder is     demaged or missing (1 Point)	
<ul> <li>Canopy lighting is functioning with no more than two (2) lights out (2 Points)</li> </ul>		damaged or missing (1 Point)	
<ul> <li>Building lighting is functioning with no more than</li> </ul>		14. Is the outdoor signage on lot, forecourt and building current, p	ro-
two (2) lights out (1 Point)	-	fessional and compliant with image standards?	
<ul> <li>All lighting fixtures appear well maintained (1 Point)</li> </ul>		<ul> <li>Outdoor signage reflects current promotions (1 Point)</li> </ul>	
		<ul> <li>Outdoor signage meets images guidelines (1 Point)</li> </ul>	
7. Are all gasoline fueling dispensers clean, well maintained and in working order?		15. Is the building exterior clean and well maintained?	
<ul> <li>Gasoline fueling dispensers and valances are clean with</li> </ul>		Building exterior is clean (1 Point)	
minimal residue (2 Points)		<ul> <li>Windows and frames are clean (1 Point)</li> </ul>	
• Dispenser image presents a clean brand experience (2 Points)		<ul> <li>Building paint is not peeling or faded (1 Point)</li> </ul>	
<ul> <li>No more than one (1) dispenser hose is out of order at</li> </ul>			_
time of shop (2 Points)		16. Is the dumpster area clean and well maintained?	
9 Are equeeded paper towals and freeh cleaning		Dumpster area does not have build-up of dirt/grime	
8. Are squeegees, paper towels and fresh cleaning solution available?		and is not overflowing (1 Point)	
<ul> <li>Windshield caddies are available and well maintained at each island (1 Point)</li> </ul>		Dumpster is not overflowing with trash (1 Point)	

- Squeegees and paper towels are available to the consumer (1 Point) • Cleaning solution in windshield caddy is fresh (1 Point)

Sho	opping Experience c	ompleted	Custome
1. Is	the restroom clean and in good condition for customers?		1. Were all
٠	N/A if no public restroom		<ul> <li>Employ</li> </ul>
٠	Restroom appears clean and well maintained (3 Points)		<ul> <li>Employ</li> </ul>
٠	Offensive odors are not present (2 Points)		
2. A	re restroom fixtures and lights in good condition?		2. Did the o service v
	N/A if no public restroom		Verbal
	Sinks, toilets and urinals are in good condition (1 Point)		<ul> <li>Eye cor</li> </ul>
	Mirrors, if present, do not have excessive scratches (1 Point)		provide
	Lighting fixtures are maintained and working (1 Point)		<ul> <li>Verbal</li> </ul>
<b>.</b> .			3. Did CSR
	re restroom supplies available?		• Wait ti
	N/A if no public restroom		Produce
	Paper, towels and soap are available in appropriate dispensers (1		
	Dispensers are clean and in good repair (including hand dryers) (1		4. Is cashie
•	Trash cans are clean and not overflowing (1 Point)		<ul> <li>Sales c</li> </ul>
4. D	oes the location present a professional and clean image?		<ul> <li>Sales of for pure</li> </ul>
٠	Floors and rugs are clean (1 Point)		for pure
٠	Lighting is working and appropriate for the location (1 Point)		Bonus: Fro
•	Aisles are easily shopped with minimal obstructions (1 Point)		just for disp
٠	Trash cans are available and not overflowing (1 Point)		customers k
			<ul> <li>Display</li> </ul>
	the location has a food service area, is it clean and rell maintained?		<ul> <li>Mentic custom</li> </ul>
•	Food service area is clean and counters have been maintained (2 P	oints) 🗖	
•	Equipment is working, clean and being utilized according to time of day (1 Point)		Observat
	re shelves well merchandised, clean and well stocked, cluding coolers?		
•	Gondola shelves appear to be clean with minimal residue (1 Point	t) 🗖	
	Merchandise on shelves appears full and well stocked (1 Point)		
•	Cooler doors are clean with working lights (1 Point)		

- Merchandise in cooler appears full and well stocked (1 Point)
- Displays are well maintained and provide a clean image (1 Point)

### 7. Is promotional signage in good condition, placed correctly and current?

- Promotional signage reflects current sale items/prices (1 Point)
- Promotional signage is pre-printed and appears professional (1 Point)

### **Customer Service Experience**

# Were all observed personnel wearing a uniform and/or nametag? Employees were wearing a uniform or nametag (2 Points)

Employees' appearance was clean and well groomed (3 Points)
 Did the customer service representative (CSR) offer a high level of

## Service while handling the transaction? Verbal greeting was provided by CSR (3 Points)

Eye contact or nonverbal acknowledgement was provided by CSR (2 Points)
Verbal thank you was provided by the CSR (2 Points)

#### 3. Did CSR handle the transaction correctly and efficiently?

Wait time was minimal for time of day (3 Points)
Product totals matched posted prices (2 Points)

#### 4. Is cashier area clean and uncluttered?

- Sales counter displays were organized and well merchandised (3 Points)  $\hfill\square$
- Sales counter had adequate room to place products for purchase (1 Point)

**Bonus:** From July 14 - Oct. 20, a location can earn up to two (2) bonus points just for displaying the Fueling Education door decal and tear pad and letting customers know about the promotion.

 Display door decal prominently (1 Point)
 Mention the Fueling Education Promotion to each customer and/or give them a tear pad sheet (1 Point)

### Observations | Notes

\_\_\_\_\_ Time: \_\_\_\_\_

Checked by: \_\_\_\_

Date: